

**FINAL
CAMERON FERRY
PROPOSAL FEE AND
SUPPLEMENTAL GUIDELINES**

The following resolution was offered by MARK ABRHAM and seconded by GLENN LEDET.

LOUISIANA TRANSPORTATION AUTHORITY

A resolution authorizing a \$10,000 fee for an unsolicited proposal to operate and maintain the Cameron Ferry Service (H.972598.1); authorizing a \$10,000 proposal fee for the Cameron Ferry Service competitive solicitation; and authorizing project-specific supplemental guidelines contained herein.

WHEREAS, the Louisiana Transportation Authority (the "*Authority*"), a public corporation placed within the Department of Transportation and Development (the "*DOTD*" or "*Department*") of the State of Louisiana (the "*State*") and created pursuant to Chapter 30 of Title 48 of the Louisiana Revised Statutes of 1950, is required to set guidelines for private entities in accordance with La. R.S. 48:2084.2; and

WHEREAS, such guidelines shall include criteria for projects under the purview of the Authority including criteria for selecting among competitive proposals, timelines for selecting proposals, and guidelines for negotiating agreement; and

WHEREAS, there exists a set of standard LTA Guidelines approved March 19, 2009; and

WHEREAS, pursuant to La. R.S. 48:2084(B), the Authority shall charge a reasonable fee to cover its costs to process, review, and evaluate an unsolicited proposal submitted by a private entity; and

WHEREAS, pursuant to La. R.S. 48:2084(C), the Authority may charge a reasonable fee to cover its costs to process, review, and evaluate solicited proposals received in response to advertisements, including Requests for Competitive Proposals following an unsolicited proposal; and

WHEREAS, pursuant to LTA Guideline 3.2.3, a proposal review fee will be set on an annual basis by the Authority and posted on the DOTD website, payable in the form of a cashier's check addressed to the Authority; and

WHEREAS, the most recent unsolicited proposal review fee approved by the Authority was \$50,000 per proposal approved on December 18, 2014; and

WHEREAS, the Department, on behalf of the Authority, in accordance with LTA Guideline 3.2.2, received an unsolicited proposal for operation and maintenance of the Cameron Ferry Service from a private entity, LabMar Ferry Services, LLC, on August 25, 2025, which was determined by the Department to be in conformance with the requirements of La. R.S. 48:2084(B); and

WHEREAS, the Authority may procure from the Department with the consent of its Secretary any service or portion of services necessary to fulfill the duties and obligations of the Authority; and

WHEREAS, the Authority has authorized the Department to carry out all procurement activities and related functions for the Cameron Ferry Service on behalf of the Authority, including, but not limited to, seeking all concurrences and written opinions required from the Cameron Parish Port, Harbor, and

Terminal District and Affected Local Jurisdiction, Cameron Parish Police Jury; conducting feasibility studies; reviewing proposals; requesting proposal revisions or clarifications if deemed necessary in the discretion of the Department; evaluating all proposals received; and engaging in competitive negotiations with Proposers

WHEREAS, the extent of review necessary for the evaluation of a proposed Cameron Ferry Service operations and maintenance service agreement is significantly less burdensome, complex, and expensive than the extent of review, complexity, expense, and advisors retained for evaluation of a full design-build-finance-operate-maintain public private partnership proposal.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Louisiana Transportation Authority that:

SECTION 1. The Authority hereby designates the appropriate review fee for an unsolicited proposal limited to operations and maintenance as \$10,000 per proposal. The Authority hereby deems this designation retroactive to the August 25, 2025 submission date of the LabMar Ferry Services, LLC unsolicited proposal for the Cameron Ferry Service operation and maintenance.

SECTION 2. The Authority hereby requires interested competitive proposers for the Cameron Ferry Service project to pay an equivalent proposal fee of \$10,000 for consideration and evaluation of competitive proposals. In accordance with LTA Guideline 3.2.3, failure to submit the required proposal review fee shall bar the Authority's and its designees' consideration of the applicable proposal.

SECTION 3. The Authority hereby requires that the proposal fees provided for in Sections 1 and 2 be submitted in the form of a cashier's check made out to LA DOTD in consideration of the procurement activities, feasibility studies undertaken, and proposal evaluation activities and all related functions being undertaken by the Department and its advisors on behalf of the Authority.

SECTION 4. The Authority hereby maintains all other standard LTA Guidelines approved March 19, 2009 not in conflict with the supplemental guidelines provided herein or with Title 48, Chapter 30 (La. R.S. 48:2071-2085).

SECTION 5. This Resolution shall be placed on file in the office of the Authority and shall be available for public inspection immediately upon adoption in accordance with State law.

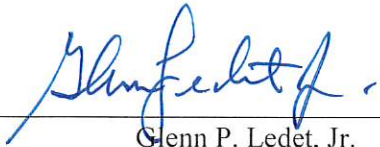
SECTION 6. This Resolution shall take effect immediately.

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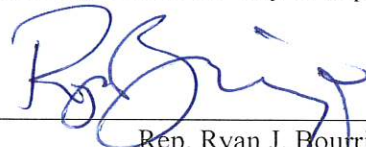
This Resolution having been submitted to a vote; the vote thereon was as follows:

<u>Member</u>	<u>Yea</u>	<u>Nay</u>	<u>Absent</u>	<u>Abstaining</u>
Rep. Ryan J. Bourriague, Chairman	<input checked="" type="checkbox"/>			
Sen. Mark T. Abraham	<input checked="" type="checkbox"/>			
Taylor F. Barras			<input checked="" type="checkbox"/>	
Glenn P. Ledet, Jr.	<input checked="" type="checkbox"/>			
Christopher Matthew Johns			<input checked="" type="checkbox"/>	
Rep. Jack G. McFarland	<input checked="" type="checkbox"/>			
Chalin O. "Cop" Perez, Jr.	<input checked="" type="checkbox"/>			
Sen. Jeremy Stine			<input checked="" type="checkbox"/>	
Michael Tepper	<input checked="" type="checkbox"/>			

And the resolution was declared adopted by the Authority on this 10th day of September, 2025.



Glenn P. Ledet, Jr.
Secretary-Treasurer



Rep. Ryan J. Bourriague
Chairman

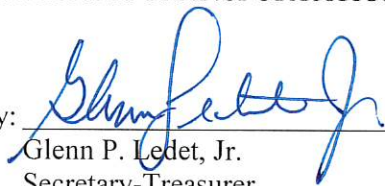
STATE OF LOUISIANA

PARISH OF EAST BATON ROUGE

I, the undersigned Secretary-Treasurer of the Board of Directors of the Louisiana Transportation Authority, do hereby certify that the foregoing pages constitute a true and correct copy of a resolution authorizing a \$10,000 fee for the unsolicited proposal to operate and maintain the Cameron Ferry Service (H.972598.1); authorizing a \$10,000 proposal fee for the Cameron Ferry Service competitive solicitation; and authorizing project-specific supplemental guidelines contained herein.

IN FAITH WHEREOF, witness my official signature and the impress of the official seal of said Authority at Baton Rouge, Louisiana, on this 10th day of September, 2025.

LOUISIANA TRANSPORTATION AUTHORITY

By: 
Glenn P. Ledet, Jr.
Secretary-Treasurer

