

**FINAL
CAMERON FERRY
COMPETITIVE SOLICITATION**

The following resolution was offered by MARK ABRAM and seconded by GLENN LEDET:

LOUISIANA TRANSPORTATION AUTHORITY

A resolution authorizing the Department of Transportation and Development to proceed with a notice of advertisement and Request for Competitive Proposals in connection with operations and maintenance of the Cameron Ferry Service (H.972598.1) on behalf of the Authority; authorizing the Department to develop procurement documents and take all steps related to procurement and evaluation of competitive proposals; and providing for all other matters in connection with the foregoing.

WHEREAS, the Louisiana Transportation Authority (the "*Authority*"), a public corporation placed within the Department of Transportation and Development (the "*DOTD*" or "*Department*") of the State of Louisiana (the "*State*") and created pursuant to Chapter 30 of Title 48 of the Louisiana Revised Statutes of 1950, is authorized pursuant to La. R.S. 48:2072(A) to promote development, construction, improvement, expansion, and maintenance of an efficient, safe, and well-maintained intermodal transportation system for Louisiana's economic growth and the ability of business and industry to compete in regional, national, and global markets and to provide a high quality of life for the people of this state; and

WHEREAS, pursuant to La. R.S. 48:2072(C), the legislature finds that authorizing the Authority to contract with private entities for the development or operation of transportation facilities will provide significant public benefit for the citizens of Louisiana; and

WHEREAS, pursuant to La. R.S. 48:2072(C), the public need for timely and cost-efficient development or operation of transportation facilities within the state may not be wholly satisfied by existing methods utilized by public entities to develop and operate qualifying transportation facilities; and

WHEREAS, the Cameron Ferry (H.972598.1) is potentially a qualifying transportation facility pursuant to La. R.S. 48:2073; and

WHEREAS, the Authority is authorized to receive unsolicited proposals for qualifying transportation facilities pursuant to La. R.S. 48:2084(B) and is authorized to contract with a private entity for transportation services to be provided for a qualifying transportation facility in exchange for such service payment and other consideration as the Authority may deem appropriate in accordance with La. R.S. 48:2084.1; and

WHEREAS, an unsolicited proposal for a qualifying transportation facility submitted by a private entity shall include information pursuant to La. R.S. 48:2084(B)(1)-(10) and LTA Guideline 3.2.1; and

WHEREAS, the Department, on behalf of the Authority, received an unsolicited proposal for operation of the Cameron Ferry Service from a private entity, LabMar Ferry Services, LLC, on August 25, 2025, which was determined by the Department to be in conformance with the requirements of La. R.S. 48:2084(B); and

WHEREAS, a private entity may submit an unsolicited proposal to the Authority to develop or operate a qualifying transportation facility, after which the Authority, if it approves receipt of the unsolicited

proposal, shall advertise for purposes of receiving competitive proposals for the same proposed qualifying transportation facility; and

WHEREAS, competitors shall have 90 days from the date of advertisement to submit competitive proposals to the Authority; and

WHEREAS, the Authority Board has had an opportunity to review the full unsolicited proposal and discuss the contents of the Public Copy of the unsolicited proposal; and

WHEREAS, in accordance with La. R.S. 48:2084.13(B), prior to proceeding in procurement activities in accordance with its guidelines, the Authority shall state the reasons for its determination in writing; and

WHEREAS, the Authority may perform, procure from the Department with the consent of its Secretary, or procure from outside service providers any service or portion of services necessary to fulfill the duties and obligations of the Authority; and

WHEREAS, in accordance with La. R.S. 48:2084(F) and LTA Guideline 3.5, the Authority shall take appropriate action to protect trade secrets and other confidential, privileged, and proprietary information received from a private entity, including but not limited to information exempt from disclosure under the federal Freedom of Information Act or the Public Records Law, and may enter into confidentiality agreements in connection with any private entity proposal, comprehensive agreement, service contract, lease or agreement for a qualifying transportation facility.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Louisiana Transportation Authority that:

SECTION 1. The Authority hereby finds that initiating procurement activities in response to the Cameron Ferry Operation unsolicited proposal submitted by LabMar Ferry Services, LLC, in accordance with relevant statutory provisions and LTA Guideline 3.0 will enable the Authority to explore the possibility of efficiencies and service reliability gained through private operation of the Cameron Ferry Service, in accordance with its authorizing legislation.

SECTION 2. The Authority hereby authorizes the Department to engage in a best value procurement in accordance with LTA Guideline 3.6.1, 3.6.2, and 3.6.4; and to advertise the Public Copy of the LabMar Ferry Services, LLC unsolicited proposal and reference documents on behalf of the Authority via a notice and Request for Competitive Proposals for 90 days from the date of advertisement.

SECTION 3. The Authority hereby authorizes the Department to carry out all procurement activities and related functions on behalf of the Authority. This authorization includes, but is not limited to, seeking all concurrences and written opinions required from the Cameron Parish Port, Harbor, and Terminal District and Affected Local Jurisdiction, Cameron Parish Police Jury; conducting feasibility studies; reviewing proposals; requesting proposal revisions or clarifications if deemed necessary in the discretion of the Department; evaluating all proposals received; and engaging in competitive negotiations with Proposers.

SECTION 4. The Authority shall maintain the authority to approve an award to a proposer with the concurrence of the Department.

SECTION 5. The Authority makes no representations that any proposer, solicited or unsolicited, will be selected to operate the Cameron Ferry Service at the conclusion of the solicitation period following evaluations of the proposals.

SECTION 6. This Resolution shall be placed on file in the office of the Authority and shall be available for public inspection immediately upon adoption in accordance with State law.

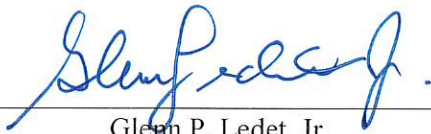
SECTION 7. This Resolution shall take effect immediately.

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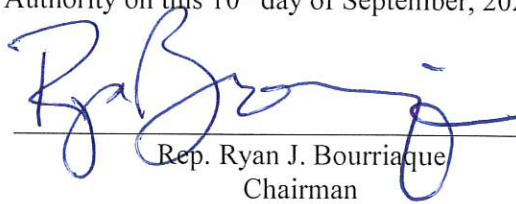
This Resolution having been submitted to a vote; the vote thereon was as follows:

<u>Member</u>	<u>Yea</u>	<u>Nay</u>	<u>Absent</u>	<u>Abstaining</u>
Rep. Ryan J. Bourriague, Chairman	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Mark T. Abraham	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Taylor F. Barras	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Glenn P. Ledet, Jr.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Christopher Matthew Johns	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Rep. Jack G. McFarland	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Chalin O. "Cop" Perez, Jr.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sen. Jeremy Stine	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Michael Tepper	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

And the resolution was declared adopted by the Authority on this 10th day of September, 2025.



Glenn P. Ledet, Jr.
Secretary-Treasurer



Rep. Ryan J. Bourriague
Chairman

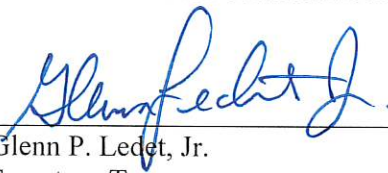
STATE OF LOUISIANA

PARISH OF EAST BATON ROUGE

I, the undersigned Secretary-Treasurer of the Board of Directors of the Louisiana Transportation Authority, do hereby certify that the foregoing pages constitute a true and correct copy of a resolution authorizing the Department of Transportation and Development to proceed with a notice of advertisement and Request for Competitive Proposals in connection with operations and maintenance of the Cameron Ferry Service (H.972598.1) on behalf of the Authority; authorizing the Department to develop procurement documents and take all steps related to procurement and evaluation of competitive proposals; and providing for all other matters in connection with the foregoing.

IN FAITH WHEREOF, witness my official signature and the impress of the official seal of said Authority at Baton Rouge, Louisiana, on this 10th day of September, 2025.

LOUISIANA TRANSPORTATION AUTHORITY

By: 
Glenn P. Ledet, Jr.
Secretary-Treasurer

