



**NOTICE OF INTENT (NOI)  
PUBLIC-PRIVATE PARTNERSHIP (P3)  
SERVICE CONTRACT OPPORTUNITY**



**PUBLIC-PRIVATE PARTNERSHIP FOR THE OPERATION AND MAINTENANCE  
OF THE CAMERON FERRY SERVICE AT THE CALCASIEU SHIP CHANNEL  
ON LA 27 BETWEEN CAMERON AND HOLLY BEACH**

**STATE PROJECT NO. H.972598  
CAMERON FERRY OPERATIONS  
CAMERON PARISH**

The Louisiana Transportation Authority (“LTA”) is announcing its intent to enter into a Service Contract pursuant to [La. R.S. 48:2084.1](#) with a private entity for the above-captioned project (“P3 Service Contract”).

On August 25, 2025, LabMar Ferry Services, LLC submitted an unsolicited proposal to privatize operations of the [Louisiana Department of Transportation and Development’s \(LA DOTD\) Cameron Ferry Service](#). At its meeting on September 10, 2025, the LTA opted to proceed with a 90-day (minimum) competitive solicitation, and accordingly, is advertising the opportunity for interested parties to submit Competitive Proposals.

The Cameron Ferry Service has been operating for over 50 years at the crossing of the Calcasieu Ship Channel on LA 27 between Cameron and Holly Beach. This Service is typically operated 24 hours a day with a pause in service nightly for routine maintenance.

Selection of a successful Proposer will be made pursuant to the process described in a Request for Competitive Proposals (RFCP). Recipients of the RFCP will have the opportunity to submit Competitive Proposals to the LA DOTD, which is acting on behalf of the LTA. The RFCP will provide details on how to participate in this opportunity, including all elements required by [La. R.S. 48:2084\(B\)](#) and the [LTA P3 Guidelines](#). The execution of a P3 Service Contract is dependent on the availability of funding and is at the discretion of the LTA and LA DOTD.

Submission of a Competitive Proposal will require the following (additional requirements and details can be found in the RFCP):

- A non-refundable Proposal review fee of Ten Thousand and 00/100 Dollars (\$10,000.00) is required to submit a Competitive Proposal. Payment of the Proposal review fee is not required to submit a Letter of Interest (LOI).
- Satisfaction of all applicable requirements provided by statute and by public guidelines adopted by the LTA, including those contained in [La. R.S. 48:2084\(B\)](#) and the [LTA P3 Guidelines](#).

- A detailed description of the proposed plans for the operations and maintenance of the Cameron Ferry Service.
- Information concerning the Proposer's experience, past performance and organization.

Entities interested in receiving the RFCP should submit a Letter of Interest (LOI) to the following email address:

- [CameronFerryLTA@la.gov](mailto:CameronFerryLTA@la.gov)

The LOI should include the following:

- Firm name(s) of the Proposer and team members (if any).
- Contact information (name, telephone number, physical address, and email address) for the Proposer's official point of contact.

The deadline for the submission of Competitive Proposals is December 29, 2025. Entities that provide the LA DOTD with a LOI before the Competitive Proposal deadline will be issued login credentials to access the RFCP and other relevant information. Submission of a timely LOI is a prerequisite for the submission of a Competitive Proposal.

Entities that timely provide the LA DOTD with an LOI will be placed on a list of interested firms posted to the [LTA Projects section](#) of the LA DOTD website.

All correspondence with the LTA and LA DOTD on matters concerning this NOI and the RFCP for a potential P3 Service Contract should be made in writing to the email address above.